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Aperture Joins Opsware Technology Alliance Partner Program

Customers to Benefit from Comprehensive Data Center Automation Solution

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Aperture Technologies, the leading global provider of software for managing the physical infrastructure of data centers, today announced it has joined Opsware's Technology Alliance Partner (TAP) program. Through the partnership, Aperture and Opsware will provide access to a broad range of Data Center Management and Automation capabilities, enabling customers to more rapidly achieve operational efficiencies and reduce labor costs across their IT infrastructures.

"As companies face increasing pressure to ensure availability, the holistic management of the data center is at the top of every IT executive's list. The combination of Opsware's data center automation solutions for managing the application infrastructure with Aperture VISTA for planning and managing the physical infrastructure enables end-to-end management of the data center. Together, we provide customers with a comprehensive and finely tuned planning and management solution," said Aperture's CEO Bill Clifford.

With the cost and complexity of today's IT infrastructure spiraling out of control, enterprises are turning to IT automation to increase productivity, ensure policy compliance, remediate security threats, and reduce labor expenses. The Opsware Technology Alliance Partner program supports the increasing demand for this technology by providing an effective way to address customer needs for server, network and application automation. As the fastest growing data center automation vendor, Opsware will provide Aperture the opportunity to integrate with its award-winning IT Automation software and leverage its global sales and marketing activities to generate customer leads and drive revenue.

Aperture's VISTA enterprise software reduces operational risk and improves efficiency by enabling the visual management of data center resources. Aperture VISTA delivers the best practice processes that enable organizations to take control of an increasingly complex physical infrastructure including equipment, space, power, cooling, networks and storage. Aperture and Opsware together offer a data center solution spanning application, server, network, storage and physical infrastructure (space, power, cooling) management. The combined solution enables IT organizations to meet service levels while improving operational efficiency and managing costs.

"By combining Opsware's IT automation software with Aperture VISTA, customers now have access to a complete set of data center automation capabilities," said John O'Farrell, EVP of Business Development at Opsware Inc. "The joint technologies will provide customers with a comprehensive management solution across the entirety of the data center, which has become a necessity for today's enterprises as they address increasing complexity and focus on cutting costs, increasing operational efficiencies, and generating immediate ROI."

About the Opsware Technology Alliance Partner Program

The Opsware Inc. Technology Alliance Partner program provides customers with the most extensive and comprehensive data center management solution available today. Opsware Technology Partners are comprised of best of breed, market-leading software and platform vendors who offer technology that complements a single Opsware product or the entire Opsware solution suite.