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Aperture launches new innovative technology for managing data centre capacity; critical to preventing data centre outages

New Aperture VISTA Capacity Management application enables data centre managers to measure consumption of critical resources and forecast future infrastructure needs while lowering costs and managing risk

London, UK – April 16, 2007 - Aperture Technologies Inc., the leading global provider of software for managing the physical infrastructure of data centres, has launched Aperture VISTA Capacity Management, a new application that enables data centre managers to better understand and predict the consumption of power, cooling, space and other physical resources.

In order to effectively manage the data centre, it is essential that managers are able to understand the capacity remaining within critical infrastructure resources such as power, cooling and (floor/rack) space. If the data centre is not managed proactively, resource conflicts can occur which increase the likelihood of a disruption in service. When capacity is poorly managed, there is a greater risk of under-provisioning (which can delay the roll-out of critical systems) or over-provisioning (which makes operations inefficient and unnecessarily expensive). With the lead time to acquire, provision or build new data centres measured in years, organisations need a long term plan for forecasting when and what type of infrastructure resources they will need.

Aperture collaborated closely with its leading Fortune 100 customers to develop this new application which is the industry's first full-function capacity management tool. Aperture VISTA Capacity Management enables organisations to track infrastructure usage over time and apply forecasts of future application pipelines to predict the consumption of data centre resources. It enables data centres to determine when key resources will run out, providing plenty of lead-time for future data centre planning and minimising the risks associated with outages or service disruptions. By enabling data centre resources to be managed accurately, Aperture VISTA Capacity Management enables organisations to minimise operational cost without running the risk of under-provisioning. Organisations can also save the costs associated with short term leased or rented space or other stop gap measures resulting from inadequate forecasting and planning.

Using Aperture VISTA Capacity Management, businesses can capture their past infrastructure usage, understand future trends based on past use and report on key capacity metrics and thresholds. There are processes for modelling planned projects impacting the infrastructure, which include the flowing of those projects into equipment provisioning work requests when committed. The software enables managers to maintain the Capacity Management Plan, assign capacity to business units for budgeting purposes, investigate scenarios around infrastructure use, and support new infrastructure build-outs. By understanding the number of months remaining on key parameters of capacity, managers can build a business case for how and when new infrastructure should be provisioned and deliver the services required to support the business in a cost effective manner.

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"Facilities management and IT management have typically not cooperated on data centre planning to the level needed for today's enterprise," said Bill Clifford, chairman and CEO of Aperture Technologies. "Historically, capacity management of the data centre only considered floor and rack space, and did not have to cover power and cooling capacities. IT did not need to communicate with Facilities to understand when capacity would be exceeded. Today, with high density equipment changing the way data centres are operated, IT and Facilities must cooperate in planning how resources are allocated, ensuring they are aligned with the needs of the business. This requires the tools and capabilities that Aperture is providing."

Bill Clifford added, "Aperture VISTA Capacity Management furthers the vision of Aperture VISTA to bring these groups together under a professional data centre management practice, which significantly improves the efficiency and capability of the data centre."

"Our data centres are absolutely essential to the success of our business and so in this area we only work with companies which we know and trust, such as Aperture," says Mark Scott, head of customer data centres at Fujitsu. "The foundation for managing the data centre is based on the management of capacity: whether its cooling, power, or space. Aperture Capacity Management will allow us to accurately and meticulously plan the growth and lifecycle of our data centres and all of its components while understanding the effects different scenarios have on future capacity. This will prevent downtime, ensure the longevity of our data centres, help us manage projects and save us money."

Richard Villars, vice president for Storage Systems research at IDC said, "Enterprises are facing a period of rapid data centre expansion as they and their customers create and store more rich content and make more copies of their data for decision support and improved application availability. Hard-pressed enterprises will need to maximise their use of current data centre capacity by leveraging best practices and carefully managing data centre infrastructure and architecture to avoid potential outages due to power and cooling capacity issues. While storage capacity expansion in current data centres is inevitable, improving or even maintaining data centre availability will require a keen understanding of future storage trends so that proper planning for data centre capacity growth can ensue."

Aperture VISTA Capacity Management is an add-on application to Aperture VISTA, the market-leading application for planning and managing the data centre physical infrastructure.

About Aperture

Aperture is the leading global provider of software for managing the physical infrastructure of data centres. Aperture's solutions reduce operational risk and improve efficiency through the visual management of data centre resources. Aperture delivers the best practice processes that enable organisations to take control of an increasingly complex physical infrastructure including equipment, space, power, cooling, network and storage.

With over 20 years of experience, Aperture provides organisations with the information required to optimise their data centre operations, delivering better services at the lowest cost. Aperture's customers include the world's largest companies, half of which are Fortune 1000 and Global 500 organisations.

About Fujitsu Services

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Fujitsu Group. The Fujitsu Group is a US\$40.6 billion (€33.4 billion) leader in the provision of IT systems and services for the global marketplace.

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