

9 Riverbend Drive South
P.O. Box 4906
Stamford, CT 06907

tel 203.357.0800
800.346.6828
fax 203.357.0809

www.aperture.com

FOR IMMEDIATE RELEASE

Aperture Expands on the West Coast and Opens Regional Office in San Diego, CA

Stamford, CT, October 27, 2003 – Aperture, the leader in Data Center Infrastructure Management solutions, today announced the opening of an additional West Coast office in San Diego, CA. This new location will complement the San Francisco office by affording more attention and direct support to existing clients within the region and enabling additional growth for Aperture.

The office will be headed by Aperture Regional Sales Director Mike Stipe, who will be working to increase business in the Southwest Region. Stipe brings with him more than 17 years of enterprise software sales experience having worked for companies such as Effnet, NonStopNet, Motorola and Technically Elite.

“Aperture is very excited to be opening this new location in Southern California and we welcome Mike Stipe as he leads this territory,” says Chuck Harris, Divisional Director at Aperture. “We look forward to continuing to position our sales and services in strategic geographic locations in order to maintain strong relationships with and fulfilling all the needs of our current and future customers.”

Aperture provides enterprise software solutions for visually managing enterprise data centers. Aperture VISTA™ enables organizations to increase efficiency and improve service levels by automating the management of their physical data center infrastructure and the processes associated with equipment moves, adds and changes.

About Aperture

Aperture is a global provider of enterprise software solutions that enable organizations around the world to strategically manage their business infrastructure. With Aperture solutions, companies increase operational efficiency and make better business decisions. Aperture software solutions utilize advanced visualization and work-process technology to help organizations optimize their infrastructure. Founded in 1987, Aperture is headquartered in Stamford, CT, with offices and partners located worldwide. For more information, please go to: <http://www.aperture.com>

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Contact:

Kate Sefton, Senior Marketing Manager

Aperture Technologies, Inc.

455 Market Street, Ste. 950

San Francisco, CA 94111 U.S.A.

Tel: (415) 786-2047

FAX: (415) 490-4919

Email: kate_sefton@aperture.com