

Fujitsu deploys Aperture VISTA to manage data centers equivalent in size to five football fields

Fujitsu Services ensures it is able to provide highest quality managed services to its clients by using Aperture VISTA to visualize 210,000 square feet of data centers

February 21, 2007 – Fujitsu Services, one of Europe's leading IT services companies, has deployed Aperture's industry leading data center management solution, VISTA, to provide visibility into all the physical aspects of data center management including space, power and cooling.

Fujitsu Services has data centers across Europe and Africa including locations in the UK, Finland, Germany, Netherlands, South Africa, Spain and Sweden. The company manages data center services for leading private companies and public sector organizations. To ensure optimal data center management and help plan future capacity, Fujitsu Services has deployed Aperture VISTA to manage 210,000 square feet of its data centers – an area equivalent to five American football fields.

Aperture Technologies is the leading global provider of software for managing the physical infrastructure of data centers. The company has over 20 years experience in data center management and a database of over 30,000 data center components. Aperture's VISTA product is currently deployed in 105 customer sites with more than 50 in the Fortune 1000/Global 500.

Mark Scott, head of customer data centers at Fujitsu Services, said: "Two major challenges we faced were to ensure our data centers were cost, power and space effective, and to ensure that we had a good view of capacity to plan for the future. We knew we needed to implement a technology that would decipher the configuration management complexities of today's data centers; avoid operational errors and maintain the smooth running of our enterprise. The benefits of using Aperture's VISTA were immediately obvious. The technology encapsulates everything you learn about data center best practice."

Aperture provides Fujitsu Services with an accurate picture of its data centers, enabling Fujitsu Services to accommodate and serve more clients and grow its business. Using VISTA, Fujitsu Services is able to minimize installation risks, understand and mitigate the impact of system failures and demonstrate best practice in data center management to its customers.

"Fujitsu Services has a highly-respected and fast-growing managed services business," said William Clifford, chairman and CEO of Aperture Technologies Inc. "When you are managing such a large number of data centers and you have so many public and private organizations outsourcing their data to you and depending on you, then you have to invest in technology that gives you unequivocal visibility and control. That is exactly what VISTA does."

About Fujitsu Services

Fujitsu Services is one of the leading IT services companies in Europe, Middle East and Africa. It has an annual turnover of £2.29 billion (€3.33 billion); employs almost 18,000 people and operates in over 20 countries. It designs, builds and operates IT systems and services for customers in the financial services, telecom, retail, utilities and government markets. Its core strength is the delivery of IT infrastructure management and outsourcing across desktop, networking and data center



PRESS RELEASE

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environments, together with a full range of related services, from infrastructure consulting through integration and deployment.

Headquartered in London, Fujitsu Services is the European-centered IT services arm of the Fujitsu Group. The Fujitsu Group is a US\$40.6 billion (€33.4 billion) leader in the provision of IT systems and services for the global marketplace.

Fujitsu Services website: uk.fujitsu.com.

About Aperture

Aperture is the leading global provider of software for managing the physical infrastructure of data centers. Aperture's solutions reduce operational risk and improve efficiency through the planning and management of data center resources. Aperture delivers the best practice processes that enable organizations to take control of an increasingly complex physical infrastructure including equipment, space, power, cooling, network and storage.

With over 20 years of experience, Aperture provides organizations with the information required to optimize their data center operations, delivering better services at the lowest cost. Aperture's customers include the world's largest companies, half of which are Fortune 1000 and Global 500 organizations.

For more information, please go to: <http://www.aperture.com>.

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