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Aperture Joins Opsware Technology Alliance Partner Programme

Customers to Benefit from Comprehensive Data Center Automation Solution

April 3, 2007 – Aperture Technologies, the leading global provider of software for managing the physical infrastructure of data centres, today announced it has joined Opsware's Technology Alliance Partner (TAP) programme. Through the partnership, Aperture and Opsware will provide access to a broad range of data centre management and automation capabilities, enabling customers to more rapidly achieve operational efficiencies and reduce labour costs across their IT infrastructures.

"As companies face increasing pressure to ensure availability, the holistic management of the data centre is at the top of every IT executive's list. The combination of Opsware's data centre automation solutions for managing the application infrastructure with Aperture VISTA for planning and managing the physical infrastructure enables end-to-end management of the data centre. Together, we provide customers with a comprehensive and finely tuned planning and management solution," said Aperture's CEO Bill Clifford.

With the cost and complexity of today's IT infrastructure spiralling out of control, enterprises are turning to IT automation to increase productivity, ensure policy compliance, remediate security threats, and reduce labour expenses. The Opsware Technology Alliance Partner programme supports the increasing demand for this technology by providing an effective way to address customer needs for server, network and application automation. As the fastest growing data centre automation vendor, Opsware will provide Aperture the opportunity to integrate with its award-winning IT Automation software and leverage its global sales and marketing activities to generate customer leads and drive revenue.

Aperture's VISTA enterprise software reduces operational risk and improves efficiency by enabling the visual management of data centre resources. Aperture VISTA delivers the best practice processes that enable organisations to take control of an increasingly complex physical infrastructure including equipment, space, power, cooling, networks and storage. Aperture and Opsware together offer a data centre solution spanning application, server, network, storage and physical infrastructure (space, power, cooling) management. The combined solution enables IT organisations to meet service levels while improving operational efficiency and managing costs.

"By combining Opsware's IT automation software with Aperture VISTA, customers now have access to a complete set of data centre automation capabilities," said John O'Farrell, EVP of Business Development at Opsware Inc. "The joint technologies will provide customers with a comprehensive management solution across the entirety of the data centre, which has become a necessity for today's enterprises as they address increasing complexity and focus on cutting costs, increasing operational efficiencies, and generating immediate ROI."



PRESS RELEASE

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About the Opware Technology Alliance Partner Programme

The Opware Inc. (NASDAQ: OPSW) Technology Alliance Partner programme provides customers with the most extensive and comprehensive data centre management solution available today. Opware Technology Partners are comprised of best of breed, market-leading software and platform vendors who offer technology that complements a single Opware product or the entire Opware solution suite.

About Aperture

Aperture is the leading global provider of software for managing the physical infrastructure of data centres. Aperture's solutions reduce operational risk and improve efficiency through the visual management of data centre resources. Aperture delivers the best practice processes that enable organisations to take control of an increasingly complex physical infrastructure including equipment, space, power, cooling, network and storage.

With over 20 years of experience, Aperture provides organisations with the information required to optimise their data centre operations, delivering better services at the lowest cost. Aperture's customers include the world's largest companies, half of which are Fortune 1000 and Global 500 organisations.

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