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Aperture signs reseller agreement for Data Center Infrastructure Management software with HP

Reseller agreement signed to help organizations improve maturity of data center processes and utilize Data Center Infrastructure Management best practices

Stamford, CT – December 15, 2008 – Aperture, an Emerson Network Power brand, and a leading global provider of software for managing the physical infrastructure of data centers, announced today that it has signed a reseller agreement with HP. As part of this agreement, Aperture’s data center solution, Aperture VISTA, will be sold as part of HP Asset Manager software which is part of the HP IT Service Management solution. This will help customers devise data center strategies and manage data center resources including equipment, space, power, cooling and overall capacity.

Aperture VISTA is a comprehensive data center infrastructure management system that allows organizations to manage the physical complexity of the data center environment. Data Center Infrastructure Management enables the management of data centers as a single entity by integrating information about equipment and physical resources in a holistic, service-centric view, and extends the principles of IT Asset Management and IT Service Management (ITSM), a framework for managing IT services from a business rather than technical perspective, into the data center infrastructure.

Tom Waun, President of Aperture, said, “Today’s data center managers can only successfully support the business by having control over infrastructure, careful management of processes, accurate real-time measurements, and the ability to proactively plan for changes. Aperture’s solutions put data center managers back in



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control. This new reseller agreement with HP will enable us to work together to provide customers with the solutions they need to manage both the physical and virtual assets of their data centers more strategically and proactively.”

Jacques Conand, director, IT Asset Management Products, Software, HP, said: “Customers can reduce data center risks and better manage costs using HP IT Asset Management and HP Service Management products with best practices. By working with Aperture, we can help customers optimize the utilization of servers, so that companies can deploy green initiatives, manage virtualization, server consolidation, power conservation and provisioning.”

The following Aperture VISTA solutions will be available through HP:

Aperture VISTA Data Center Configuration Management is the single source for information (reporting and analytics) on the data center infrastructure, providing the visual management of the equipment, space, power, cooling and port connectivity. It automates management processes as they relate to the data center and integrates the required data into the organization’s overall configuration process.

Aperture VISTA Capacity Management aligns business forecasts with the current state and consumption trends for the infrastructure to proactively manage data center capacity and accurately predict future data center requirements such that service delivery is optimized, costs are controlled and the objectives of the business are supported.

VISTA Infrastructure Process Management is an enterprise-wide solution providing the necessary operation control of the people and processes within the data center to



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ensure plans are executed efficiently and accurately. It provides best practice processes for equipment installs, moves and decommissions.

Aperture VISTA Infrastructure Monitoring is a robust solution to monitor the status and impact of the critical data center infrastructure through a “single pane of glass.” It provides a vendor-independent monitoring platform, which interfaces with the broader enterprise monitoring systems to extend monitoring of the data center facility with an IT perspective.

Aperture VISTA Integration Management enables the VISTA system to (bi-directionally) integrate within the broader ITSM framework, supporting Asset Management, Configuration Management Database (CMDB) and Change Management (process-based) integrations.

About Aperture

Aperture software from Emerson Network Power is used to manage the physical infrastructure of data centers, reduce operational risk and improve efficiency through the planning and management of data center resources and real-time monitoring of the environment. Emerson Network Power, a business of Emerson (NYSE: EMR), is the global leader in enabling *Business-Critical Continuity™* from grid to chip for telecommunication networks, data centers, health care and industrial facilities. Emerson Network Power provides innovative solutions and expertise in areas including AC and DC power and precision cooling systems, embedded computing and power, integrated racks and enclosures, power switching and controls, infrastructure management and monitoring, and connectivity. All solutions are supported globally by local Emerson Network Power service technicians. For more information visit



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About Emerson

Emerson (NYSE: EMR), based in St. Louis, Missouri (USA), is a global leader in bringing technology and engineering together to create innovative solutions for customers through its network power, process management, industrial automation, climate technologies, and appliance and tools businesses. Sales in fiscal 2008 were \$24.8 billion. For more information, visit www.Emerson.com.

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For further details please contact:
Maryellen Cronin or Laurie SantaLucia
Prompt Communications on behalf of Aperture
Tel: +1-617-576-5763 / +1 617 291 9899
mcronin@prompt-communications.com
laurie@prompt-communications.com